



2108A Silvernail Rd #290, Pewaukee, WI 53072
www.pfmainc.com | sdow@wi.rr.com

2020 PFMA EXPO- VENDOR SPONSORED SEMINARS LINE UP AS OF 2/20/2020

THE FOLLOWING SEMINARS ARE PRESENTED FREE FOR 2020 PFMA EXPO ATTENDEES:

WEDNESDAY, MARCH 11, 2020

CONFERENCE AREA 1: 12:30 PM- 1:00 PM PART 1

Energy Saving Technology that Makes Dollars and Sense!

Presenter: William Fuchs, President, Logical Green Solutions

Learn how you can implement energy saving technology in your facility to: Improve bottom-line profit, Increase asset value, Improve sustainability- with options of: No upfront money out of pocket, No budget requirement, No capital expenditure (CapEx) requirement. Your energy savings alone can pay for the improvements, with additional cash left over every month for years into the future.

CONFERENCE AREA 1: 1:15 PM- 1:45 PM PART 2

Hemp: Revenue Opportunity for You?

Presenter: William Fuchs, President, Logical Green Solutions

US hemp revenue is projected to grow by 27% annually to reach \$2.6 billion by 2022. Hemp is cannabis with THC below .3%. It is now legal in the State of Wisconsin and federally; it is no longer on the DEA Controlled Substances list. Therefore, there are many new opportunities for investors, real estate owners, growers, extractors, processors, testing labs, wholesalers, retailers, and support industries. Those that do their due diligence, align themselves with strategic partners, and implement risk management can succeed with desirable profits. Our goal for this presentation is to provide you with a high-level overview of some of the opportunities and potential pitfalls to avoid in the rapidly evolving hemp industry.

CONFERENCE AREA 2: 12:30 PM- 1:30 PM

Testing Electric Motors with VFD's for Potential Bearing Failures

Presenter: Brian Stone, Helwig Carbon Products

Motors controlled by VFD drives can experience premature bearing failures due to the induced shaft currents that are generated and discharge through the bearings to ground. Learn how a new probe can test for these damaging currents, simulate a solution, provide for longer motor life and reduce costly repairs.

CONFERENCE AREA 3: 12:30 PM – 1:30 PM:

Getting Started with Power Quality and Thermal Imaging for Evaluating Electrical Infrastructure

Presenter: Mike Gilley, CMRP, Fox River Systems

An overview of tools for evaluating electrical power systems in a wide range of applications from troubleshooting power problems in conducting load studies and measuring energy consumption. Also covering the use of infrared thermal imagers for identifying potential fire hazards.

THURSDAY, MARCH 12, 2020

CONFERENCE AREA 1: 12:30 PM- 1:00 PM PART 1

Energy Saving Technology that Makes Dollars and Sense!

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CONFERENCE AREA 2: 12:30 PM- 1:30 PM

Why You Need a Motor Testing Program: An Introduction to Essential Electric Motor Testing Tools & Techniques

Presenter: Mike Gilley, CMRP, Fox River Systems

Motors perform essential and often critical work in plants and facilities and their uptime and reliability is often taken for granted—until they perform poorly or fail. This workshop will discuss tools that are essential for assessing motor health and determining a course of action to maximize the uptime and reliability of motors in production or sitting ready in spares inventory. Both energized and de-energized testing techniques will be discussed.

SEE REVERSE →



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CONFERENCE AREA 4: 12:30 PM- 1:30 PM:

Topic Coming Soon

Presenter: Grant Uitti, The Prudential Insurance Company of America

CONFERENCE AREA 1: 2 PM- 3 PM:

Parking Lot Maintenance- How to Maintain Your Pavement SAFELY and Economically

Presenter: Ryan Laughlin, Chief Financial Officer, PLM Paving & Concrete

PLM will provide the essential information on how facility managers can recognize safety hazards in their pavements as well as provide useful instruction on how to plan for future improvements. Attendees will leave this session with useful strategies for temporary repairs as well as budgeting tools based on size, scope and future cost projections.

CONFERENCE AREA 2: 2 PM- 3 PM:

Future of Digital Marketing

Presenter: John Bernhoft, President, 360 Direct Inc.

CONFERENCE AREA 3: 2 PM- 3 PM:

Repair, Don't Replace, Yes, You Can!

Presenter: Kevin Padera, Regional Director Midwest U.S., ENECON Corporation

This presentation will focus on how to repair, not replace buildings, pipes, tanks, pumps, structures, concrete, and mechanical equipment utilizing polymer repair systems. We will utilize real world examples and discuss how thousands of dollars were saved by reclaiming assets damaged by the effects of erosion, corrosion, cavitation, wear, impact, abrasion, chemical attack, weathering, and hydrostatic pressure issues to name a few.

CONFERENCE AREA 4: 2 PM- 3 PM:

Solar 101: What You Need to Know About Solar

Presenter: Ryan Buege, All Energy Solar

This info session will cover how solar power has never been more affordable to install. Topics to be presented include basics of solar photovoltaic (PV) system, the step-by-step process to determine if solar is right for a property, economic benefits, financing options, an overview of incentives available, and a Q & A session.

Download our latest eBook: Solar Energy Advocates; www.AllEnergySolar.com

THURSDAY, MARCH 12, 2020

CONFERENCE AREA 3: 12:30 PM- 1:30 PM

Target ZERO, Safe Work Practices for Contractors/Environmental Hazards in the Workplace

Presenter: Mike Ruenz, Balestrieri Environmental & Development, Inc., NESHAP Inspections/

Thorough Inspections (Pre-Reno/Demo), OSHA 1926/1910.1101 Asbestos Standards, O&M Activities & 2-Hour Awareness Characteristics and Identifying Hazardous Materials, Universal Waste Collection, Storage & Disposal PPE & Safety

CONFERENCE AREA 1: 2 PM- 3 PM

Getting Started with Thermal Imagers and Vibration Testers for Evaluating Equipment Condition

Presenter: Mike Gilley, CMRP, Fox River Systems

An introduction to essential equipment reliability concepts and tools that can be used with limited training to identify electro-mechanical problems before catastrophe. Learn how vibration and thermal measurements serve as indicators of electrical and mechanical equipment health and the corrective actions you can take to avoid unplanned downtime.

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EXHIBITORS AS OF : 2/20/2020

360 Direct
Accurate Sewer and Hydro
Action Fire & Alarm Inc.
Aerial Work Platforms, Inc.
Air Quality Controllers, LLC
All Energy Solar
ANV LLC
Automation Solutions LLC
Axiom Inc.
Badger Tag & Label
Badger Thermal Unlimited
Badgerland Commercial Roofing Inc.
Balestrieri Environmental
Barton Solvents Inc.
BAYCOM, Inc
Bear Construction Company
Berghammer Construction
Blair Commercial Painting, LLC
Butters-Fetting Co. Inc.
C.H. Coakley & Co., Inc.
Centec Security Systems Inc.
Central Supply Co.
CertaPro Painters Waukesha County
CGSmith LLC
Class 1 Air Inc.
Consolidated Doors Inc.
CornerStone One
Corporate Contractors Inc.
Culligan Water Conditioning
David J. Frank Landscape
Dirty Ducts Cleaning Environmental
Doormaster Garage Door LLC
Doral Corporation
E.H. Wolf & Sons, Inc.
Electrical Energy Experts, LLC
ENECON Corp
Energy House LLC
EverDry Waterproofing
Excel Engineering
Facility Services Group
Fairchild Equipment Fluid System Components (FSC)
Fox River Systems, Inc.

Gaco
General Communications Inc.
Global Water Technology, Inc.
Great Lakes Power Vac
Green Clean Dry Ice Blasting LLC
Halron Lubricants Inc
Hard Surface Solutions, Inc.
Harrington Industrial Plastics, LLC
Hastings Air Energy Control Inc.
Helwig Carbon Products Inc.
Heritage- Crystal Clean
Holton Brothers Inc.
Hydro-Flo Products Inc.
IdentiSys
Imperial Service Systems, Inc
Indelco Plastics
Industrial Equipment & Service
Inpro Corporation
JBR Precast Concrete
JF Lopez Roofing LLC
J.H. Findorff & Son Inc.
JM Brennan Inc.
JWR Inc.
Lakeside Painting, Inc.
Langer Roofing & Sheet Metal Inc.
Leaf Guard of Milwaukee
Lee Mechanical
Lighting Design Solutions
LMS Energy
Logical Green Solutions
Low-Level Access LLC
MB Metal Technologies, LLC
Midwest Heating & Cooling LLC
MSI General Corporation
NIR Roof Care
North Central Insulation
Omni-Ray Lighting Inc
Overhead Door of Metro Milwaukee
Payne & Dolan
PBBS Equipment Corporation
Perkins Oil Company
PFMA



EXHIBITORS AS OF : 2/20/2020

- PLM Paving & Concrete
- Poblocki Paving Corp.
- Port-A-Store
- Power Gate Openers
- Precision Roofing Services Inc.
- Professional Construction Inc.
- Quality Door & Hardware
- Remy Battery
- Rinderle Door Company
- Rochester Midland Corp
- Rosen Nissan
- Ruekert & Mielke, Inc.
- Scherrer Construction Co., Inc.
- Schweitzer Spray Coatings, LLC
- Seamless Building Systems
- SERVPRO
- SERVPRO of West Milwaukee
- Sherwin Williams
- Simoneau Sterling Midwest
- SOS Leak Repair
- Staff Electric Co., Inc.
- Standard Polymers
- Suburban Asphalt
- Summit Filtration Technology Technitrol Inc.
- The Blue Book Network
- The Mudjackers LLC
- The Prudential Insurance Co of America
- Thuemling Industrial Products
- Total Water Treatment Systems Inc.
- United States Alliance Fire Protection
- V & F Roof Consulting & Service
- Villani Landshapers
- Watertech of America, Inc.
- Waukesha County Business Alliance
- We Energies
- Wisconsin Construction Laborers
- Wisconsin Control Corporation
- Wisconsin Pipe Trades